

AT A GLANCE

REAL ESTATE MINOR

ABOUT THE PROGRAM

The **MINOR IN REAL ESTATE** is a highly competitive 16 to 18 credit curriculum that prepares students for careers in commercial real estate investment, acquisition, development, appraisal, asset management, brokerage, consulting, feasibility, market planning, capital formation, and mortgage lending. Students completing the minor can secure desirable positions with many of the most prestigious real estate-focused enterprises. The minor, administered by The School of Hospitality Business, is available as an elective to students who are enrolled in bachelor's programs at MSU.

TOPICS		SKILLS	
▶ Asset management	▶ Asset classifications including hospitality, multi-family, industrial, retail, and office	▶ Financial analysis	▶ Relationship management, networking
▶ Appraisal and valuation	▶ Mixed-use projects	▶ Data analysis and application	▶ Negotiating
▶ Development and re-development	▶ Capital formation	▶ Written and oral presentation	
▶ Feasibility and market planning	▶ Sustainability	▶ Critical and creative thinking	

REAL ESTATE INVESTMENT CLUB, CASE COMPETITIONS, INDUSTRY NETWORKING EVENTS, AND ADVISORY COMMITTEE

Students are encouraged to join the Real Estate Investment Club (REIC). Since its founding in 2008, the REIC has succeeded in delivering learning experiences beyond the classroom by giving back to the community through volunteering, job shadowing, internships, professional development programs, facility tours, field trips, and travel to conferences.

Students in the minor may also participate in numerous case competitions. They are well prepared with guidance from faculty and alumni and always competitive, frequently achieving top-tier finishes. Similarly, our students travel to industry conferences as ambassadors and delegates, leaving these events with invaluable networking skills and learning experiences.

The Real Estate Advisory Committee is comprised of industry professionals who advise faculty, mentor students, share experiences, and contribute financial support.

ADMISSIONS

For admission to the Real Estate minor, please schedule an appointment with our associate director of undergraduate studies, **Jeff Yingling, at yingling@msu.edu**. You will also need to complete an online application.

EXAMPLE INTERNSHIP AND EMPLOYMENT OPPORTUNITIES

