

**That Hit the Spot: Part 1** by John R. Hollenbeck, Associate Dean for Research

The current Strategic Plan for Research and Scholarship highlights a new set of journal lists for the Colleges and Units. At the pinnacle of this list is a set of journals that are strategically targeted by both the College and the Units. We refer to these as FT\* where the FT stands for the Financial Times 50 List (the college is annually ranked on this widely cited list and so it is a strategic priority for the college) and the \* indicates that this journal is also a top priority for the Units. We would like to recognize the publications that “Hit the Spot” on the FT\* list for the period between January 1, 2022 - December 31, 2022, according to the Web of Science.

*Publications in Journals Strategically Targeted by the College and the Units (FT\*)*

Matusik, JG; Mitchell, RL; **Hays, NA**; Fath, S; **Hollenbeck, JR.** (2022). THE HIGHS AND LOWS OF HIERARCHY IN MULTITEAM SYSTEMS. *ACADEMY OF MANAGEMENT JOURNAL*, 65(5), 1571-1592.

**Schabus, M.** (2022). Do Director Networks Help Managers Forecast Better? *ACCOUNTING REVIEW*, 97(2), 397-426.

**Ashraf, M.** (2022). The Role of Peer Events in Corporate Governance Evidence from Data Breaches. *ACCOUNTING REVIEW*, 97(2), 1-24.

Ben-Rephael, A; Da, Z; Easton, PD; **Israelsen, RD.** (2022). Who Pays Attention to SEC Form 8-K? *ACCOUNTING REVIEW*, 97(5), 59-88.

**Krishnan, R**; Ramasubramanian, H. (2022). Factors that Influence the Learning Curve: Evidence from Cost Behavior in Clinical Labs. *CONTEMPORARY ACCOUNTING RESEARCH*, 40(1), 257-291.

Baugh, M; **Kim, K**; Lee, KJ. (2022). The Effect of SEC Reviewers on Comment Letters\*. *CONTEMPORARY ACCOUNTING RESEARCH*, 39(1), 656-690.

Li, YX; Koopmann, J; Lanaj, K; **Hollenbeck, JR.** (2022). An Integration-and-Learning Perspective on Gender Diversity in Self-Managing Teams: The Roles of Learning Goal Orientation and Shared Leadership. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(9), 1628-1639.

Yuan, ZY; **Morgeson, FP**; Wang, XY. (2022). I Know How I Feel but Do I Know How You Feel? Investigating Metaperceptions to Advance Relationship-Based Leadership Approaches. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(9), 1498-1523.

Xu, XM; Du, DY; **Johnson, RE**; Lu, CQ. (2022). Justice Change Matters: Approach and Avoidance Mechanisms Underlying the Regulation of Justice Over Time. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(7), 1070-1093.

Ma, AY; Rosette, AS; **Koval, CZ.** (2022). Reconciling Female Agentic Advantage and Disadvantage With the CADDIS Measure of Agency. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(12), 2115-2148.

Matusik, JG; Ferris, DL; **Johnson, RE.** (2022). The PCMT Model of Organizational Support: An Integrative Review and Reconciliation of the Organizational Support Literature. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(3), 329-345.

Guo, Z; Heidl, RA; **Hollenbeck, JR**; Yu, A; Howe, M. (2022). When Discretionary Boundary Spanning Relationships Cease Becoming Discretionary: The Impact of Closed Ties on Informal Leadership Perceptions. *JOURNAL OF APPLIED PSYCHOLOGY*, 107(6), 898-916.

**Park, H**; Kwon, J. (2022). The Numerical Precision Effect: How Precision of Attribute Information Affects Adoption of Technology Products. *JOURNAL OF CONSUMER PSYCHOLOGY*, 32(1), 69-76.

**Muravyev, D;** Pearson, ND; Pollet, JM. (2022). Is There a Risk Premium in the Stock Lending Market? Evidence from Equity Options. *JOURNAL OF FINANCE*, 77(3), 1787-1828.

**Jiang, H;** Li, Y; Sun, Z; Wang, A. (2022). Does mutual fund illiquidity introduce fragility into asset prices? Evidence from the corporate bond market. *JOURNAL OF FINANCIAL ECONOMICS*, 143(1), 277-302.

Grieser, W; Hadlock, C; LeSage, J; **Zekhnini, M.** (2022). Network effects in corporate financial policies. *JOURNAL OF FINANCIAL ECONOMICS*, 144(1), 247-272.

**Khanna, N;** Mathews, RD. (2022). Skill versus reliability in venture capital. *JOURNAL OF FINANCIAL ECONOMICS*, 145(2), 41-63.

**Hult, GTM; Morgeson, FV;** Sharma, U; Fornell, C. (2022). Customer satisfaction and international business: A multidisciplinary review and avenues for research. *JOURNAL OF INTERNATIONAL BUSINESS STUDIES*, 53(8), 1695-1733.

Allen, BJ; Gretz, RT; Houston, MB; **Basuroy, S.** (2022). Halo or Cannibalization? How New Software Entrants Impact Sales of Incumbent Software in Platform Markets. *JOURNAL OF MARKETING*, 86(3), 59-78.

Mollenkopf, DA; **Peinkofer, ST;** Chu, Y. (2022). Supply chain transparency: Consumer reactions to incongruent signals. *JOURNAL OF OPERATIONS MANAGEMENT*, 68(4), 306-327.

Good, V; Hughes, DE; **Kirca, AH;** McGrath, S. (2022). A self-determination theory-based meta-analysis on the differential effects of intrinsic and extrinsic motivation on salesperson performance. *JOURNAL OF THE ACADEMY OF MARKETING SCIENCE*, 50(3), 586-614.

Mukherjee, UK; Ball, GP; Wowak, KD; Natarajan, KV; **Miller, JW.** (2022). Hiding in the Herd: The Product Recall Clustering Phenomenon. *M&SOM-MANUFACTURING & SERVICE OPERATIONS MANAGEMENT*, 24(1), 392-.

**Lim, SFWT;** Richards, TJ; Rabinovich, E; Choi, M. (2022). Scan Based Trading and Bargaining Equilibrium: A Structural Estimation of Supply Chain Profit. *M&SOM-MANUFACTURING & SERVICE OPERATIONS MANAGEMENT*, 24(4), 2328-.

Grieser, W; LeSage, J; **Zekhnini, M.** (2022). Industry Networks and the Geography of Firm Behavior. *MANAGEMENT SCIENCE*, 68(8), 5557-6354.

**Zhang, H;** Aydin, G; Parker, RP. (2022). Social Responsibility Auditing in Supply Chain Networks. *MANAGEMENT SCIENCE*, 68(2), 1058-1077.

**Hays, NA;** Li, H; Yang, X; Oh, JK; Yu, A; Chen, YR; **Hollenbeck, JR;** Jamieson, BB. (2022). A Tale of Two Hierarchies: Interactive Effects of Power Differentiation and Status Differentiation on Team Performance. *ORGANIZATION SCIENCE*, 33(6), 2085-2105.

**Pentland, BT;** Yoo, Y; Recker, J; Kim, I. (2022). From Lock-In to Transformation: A Path-Centric Theory of Emerging Technology and Organizing. *ORGANIZATION SCIENCE*, 33(1), 194-211.

Lennard, AC; Matta, FK; Lin, SH; Koopman, J; **Johnson, RE.** (2022). The Dynamism of Daily Justice: A Person-Environment Fit Perspective on the Situated Value of Justice. *ORGANIZATION SCIENCE*, 33(4), 1523-1553.

Corbett, CJ; **Narayanan, S.** (2022). Special issue of Production and Operations Management Diversity, Equity, and Inclusion in Operations and Supply Chain Management. *PRODUCTION AND OPERATIONS MANAGEMENT*, 31(5), 2379-2381.

Corbett, CJ; **Narayanan, S.** (2022). Special issue of Production and Operations Management Diversity, Equity, and Inclusion in Operations and Supply Chain Management. *PRODUCTION AND OPERATIONS MANAGEMENT*, 31(4), 1895-1897.

Corbett, CJ; **Narayanan, S.** (2022). Special issue of Production and Operations Management on Diversity, Equity, and Inclusion in Operations and Supply Chain Management. *PRODUCTION AND OPERATIONS MANAGEMENT*, 31(9), 3632-3634.

Nezafat, M; **Schroder, M.** (2022). Private Information, Securities Lending, and Asset Prices. *REVIEW OF FINANCIAL STUDIES*, 35(2), 1009-1063.

If for some reason you believe that you had a publication appear in one of the journals that are strategically targeted by the Units and the College (FT\*) but that this publication was not recorded in the Web of Science, please let Cindy Majeske know so we can update both this list and inform the Web of Science.

As an aside, if you do not have an Orchid ID, this would be a good time to obtain one. We can help you sync your Orchid ID to your Web of Science account.

In the next part of this series, Part 2, we will highlight publications in journals that (a) are strategically targeted by the Units but not the College (NFT\*) and (b) are strategically targeted by the College, but not the Units (FT).